

August 3, 2026

Mayor Kevin Nelson and Members of the Salix City Council
City of Salix
317 Tipton Street
Salix, IA 51052

Dear Mayor Nelson and Council Members:

MidAmerican Energy has been evaluating the Salix site as a potential economic development opportunity, consistent with the discussions outlined in our June letter and during city council meetings. We are now introducing Google as the prospective customer interested in collaborating on a proposal for a future data center development.

This letter is not a project announcement, development agreement or request for approval. It is intended to support a public conversation based on facts, direct engagement, and the city's established review process. Our introduction of Google to you also reflects the commitments we made in June: to be transparent about our role, ensure your local process works to protect existing customers and enable you to choose how to proceed if a project that meets your needs is proposed. Introducing Google now is intended to give residents and local leaders an early opportunity to ask questions, share priorities and concerns with Google and consider the potential opportunity with more complete information before any development plans are presented. Introducing Google now allows residents and local leaders to evaluate the opportunity based on facts rather than speculation, while giving Google the opportunity to listen, answer questions and understand Salix's priorities before any development plans are presented.

Since 2007, Google has invested in Iowa, including Council Bluffs and the surrounding region. Its experience with major projects, workforce development, community engagement and collaboration with local leaders makes it a strong potential partner for Salix to consider through a responsible, well-planned process. MidAmerican has a positive relationship with Google and respects its proven ability to bring forward a proposal that can benefit Salix, the region and our customers.

If Google moves forward with a proposal, potential benefits for Salix could include increased local tax base, construction activity, long-term economic opportunity, support for local services and infrastructure, and a community benefits framework shaped with city leaders and residents. MidAmerican's role remains to identify sites capable of attracting major investment, facilitate discussions with prospective customers, and support a responsible, transparent evaluation process. We do not make local land-use decisions, and we are not asking the city to approve a project today.

Our approach to serving any potential project also remains unchanged. Any large-load customer would pay the full cost of infrastructure needed to serve its electric demand, including generation, transmission and substation investments. Existing residential and business customers would not fund project-specific infrastructure. In addition to paying its own costs, the project is expected to provide benefits to existing MidAmerican customers, allowing them to share in the value the project creates. Any electric service arrangements would be subject to review and approval by the Iowa Utilities Commission and other applicable regulatory processes. MidAmerican's electric rates are 44% below the national average while serving data centers for nearly 20 years. Protecting affordability and reliability for existing customers will remain central to any future service arrangement.

We recognize that community members have questions. Google has indicated it is eager to engage directly with city leaders and residents, listen to concerns and discuss how similar topics have been addressed in other Iowa communities. We believe that dialogue should occur before opinions become fixed and before decisions are made on any future proposal.

No rezoning request has been submitted, and no formal development proposal is currently before the City of Salix. Rezoning would not be pursued unless and until a specific development plan is available for public review and discussion. Any future land-use decisions would proceed through the city's established public process, including opportunities for public input, local oversight and consideration of appropriate commitments, standards and protections.

We believe the best path forward is to communicate clearly, respect the public process, and allow the community to evaluate the opportunity with accurate information. We encourage residents, elected officials and community stakeholders to meet with Google, learn more about the potential benefits and impacts, and help shape any future discussions through constructive engagement.

MidAmerican remains committed to working together with the City of Salix, its leaders, residents, and Google. We appreciate your leadership and your commitment to ensuring any future opportunity is evaluated thoughtfully and thoroughly.

Thank you for your service to the community.

Sincerely,



Sam Wagner
Business and Community Development Manager
MidAmerican Energy Company